



**news FOR IMMEDIATE release**

For information contact:  
Geac Sales and Marketing  
Office: 714-258-5800  
Fax: 714-258-5880

### **GEAC ANNOUNCES GEAC/UX INSTALLATION AT DELTA CHELSEA INN**

Geac has just installed the Geac/UX property management system at the four-diamond rated Delta Chelsea Inn in Toronto, Ontario on March 15, 1998. This 1,590-room property has one of the highest occupancy rates in Canada averaging over 80% year round. The Delta Chelsea Inn selected Geac/UX over other property management systems because of its leading edge technology and advanced features. The hotel wanted a system that was reliable and scaleable with hardware that was proven robust. Geac/UX, which employs a business-critical HP UNIX open system platform and uses a powerful, leading edge Informix relational database, met all of those requirements.

According to Ken Hatfield, who is Director of Information Technologies for the Delta Chelsea Inn, the hotel is frequently faced with days of 2,500 combined check-ins and check-outs within a 12-hour period. Therefore, the ability to stay up 100% of the time was crucial in the hotel's decision to select Geac/UX. Additionally, the hotel's frequent user club guarantees that members can be checked into their reserved rooms in under 60 seconds. With the Geac/UX auto registration feature, the Delta Chelsea Inn has the ability to quickly check guests into their rooms using as little as six keystrokes.

Another factor that influenced the Delta Chelsea Inn's decision to select Geac/UX is data retention. The integrated databases for history, company masters, and travel agency information on the Geac/UX system allows for ease of reservation entry and tighter data integrity according to Hatfield.

The Delta Chelsea Inn has reacted positively to using the Geac/UX system during their training sessions. After the cutover date, the hotel hopes to achieve a reduction in talk time regarding reservation bookings, a dramatically improved check-in process, and consistently good service and support.

**Geac Computer Corporation Limited** delivers and supports complete mission critical client/server and other computer solutions to various cross-industry and vertical markets throughout the world. Geac is a publicly traded company with its common shares listed on the Toronto Stock Exchange (Symbol: GAC).

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**Geac Computers, Inc.**  
Hotel Systems Division  
15621 Red Hill Avenue  
Tustin, CA 92780